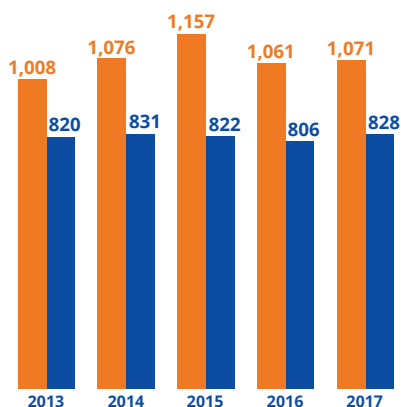


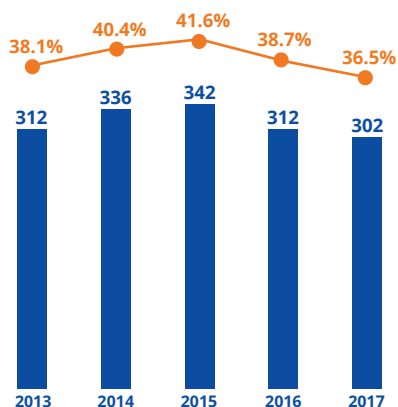
PERFORMANCE HIGHLIGHTS

OPERATING AND SERVICE REVENUES



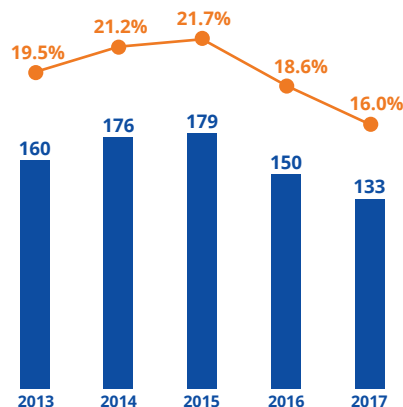
- Operating revenue (\$m)
- Service revenue (\$m)

EBITDA



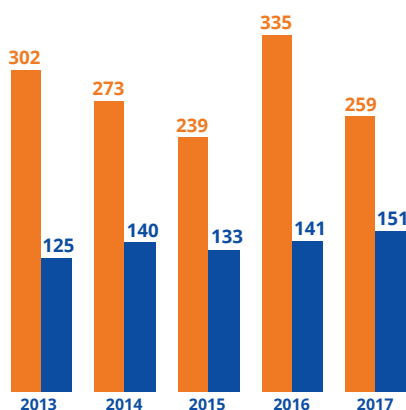
- EBITDA margin on service revenue
- EBITDA (\$m)

NET PROFIT AFTER TAX



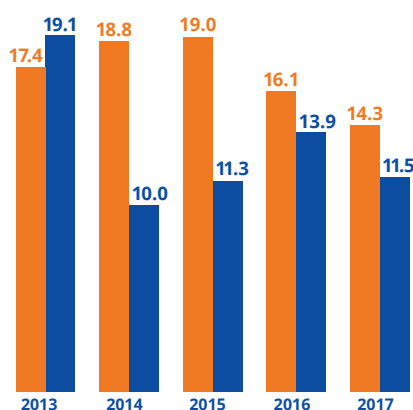
- Net profit after tax margin on service revenue
- Net profit after tax (\$m)

CASH FLOW AND CAPITAL EXPENDITURE



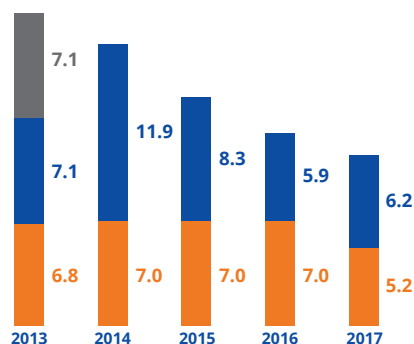
- Net cash flow from operating activities (\$m)
- Capital expenditure (\$m)

EARNINGS AND FREE CASH FLOW PER SHARE



- Earnings per share (basic) (cents)
- Free cash flow per share (cents)

CASH DISTRIBUTION PER SHARE (DECLARED)



- Interim dividend (cents)
- Final dividend (cents)
- Special dividend (cents)

OPERATING HIGHLIGHTS

	2017	2016	Change (%)
Mobile Telecommunications			
Number of mobile customers ('000)			
Postpaid	1,292	1,247	3.6
Prepaid	747	772	-3.3
Total	2,038	2,019	1.0
Market share ¹ (%)			
Postpaid	25.2	24.8	-
Prepaid	22.0	22.5	-
Overall	24.0	23.8	-
Singapore mobile penetration rate ¹ (%)	149.6	149.8	-
Average revenue per user (ARPU, S\$ per month)			
Postpaid (excludes Data plan)	55.8	58.0	-3.8
Postpaid (excludes Data plan and adjusted) ²	48.7	50.3	-3.2
Data plan	12.7	14.8	-14.2
Prepaid	10.7	12.2	-12.3
Non-voice services as a % of service revenue	55.7	54.0	-
Average monthly churn rate (%)	1.3	1.0	-
Acquisition cost per postpaid customer (S\$)	404	369	9.5
Fixed Services			
Number of fibre customers ('000)	189	160	18.1
ARPU (Fibre, S\$ per month)	43.5	45.1	-3.5

¹ Based on IMDA statistics as at November 2017

² After adjustment for ARPU allocated to handset sales

FINANCIAL HIGHLIGHTS

	2017	2016	Change (%)
Operating revenue (S\$m)	1,071.1	1,060.9	1.0
Mobile telecommunications	642.5	640.0	0.4
International call services	55.9	61.3	-8.9
Fixed services	129.7	104.2	24.5
Handset sales	243.0	255.4	-4.9
EBITDA (S\$m)	302.4	312.1	-3.1
Net profit after tax (S\$m)	132.5	149.7	-11.5
Free cash flow (S\$m)	106.7	129.6	-17.6
Net assets (S\$m)	428.9	403.4	6.3
Net debt (S\$m)	403.5	390.0	3.5
Financial ratios			
Net debt/equity (x)	0.9	1.0	-
Net debt/EBITDA (x)	1.3	1.2	-
EBITDA/interest (x)	30.6	46.2	-
ROE (%)	31.8	36.7	-
ROCE (%)	16.9	19.9	-

Note: Figures may not add up due to rounding