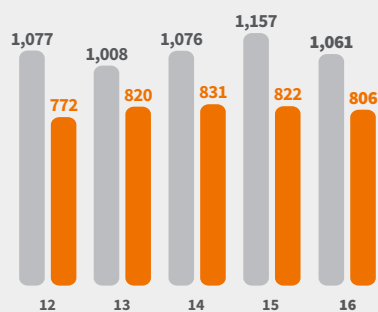


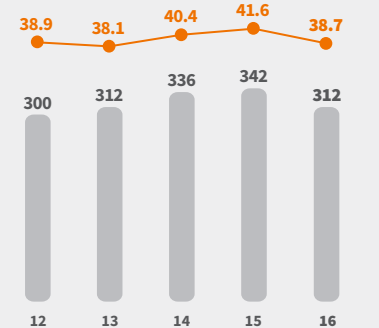
PERFORMANCE HIGHLIGHTS

OPERATING AND SERVICE REVENUES



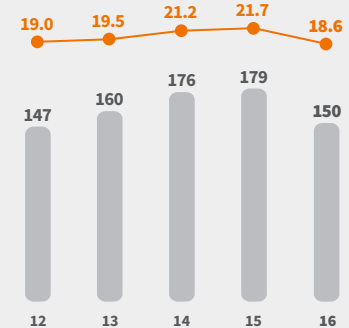
— Operating revenue (S\$m)
— Service revenue (S\$m)

EBITDA



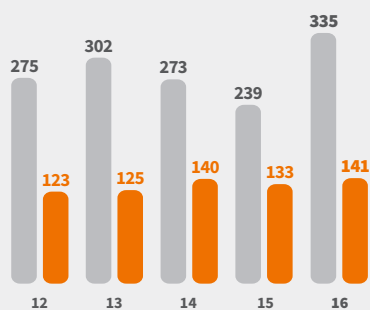
— EBITDA (S\$m)
— EBITDA margin on service revenue (%)

NET PROFIT AFTER TAX



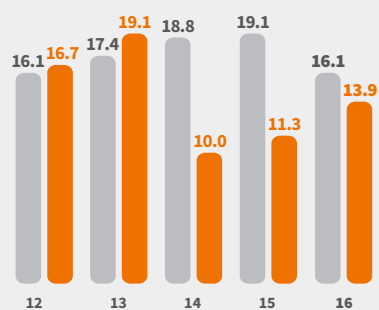
— Net profit after tax (S\$m)
— Net profit after tax margin on service revenue (%)

CASH FLOW AND CAPITAL EXPENDITURE



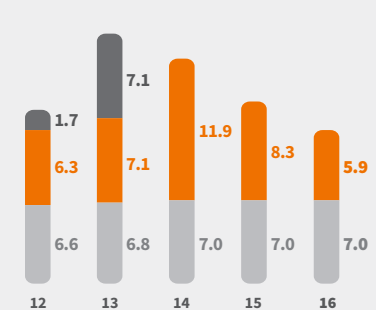
— Net cash flow from operating activities (S\$m)
— Capital expenditure (S\$m)

EARNINGS AND FREE CASH FLOW PER SHARE



— Earnings per share (basic) (cents)
— Free cash flow per share (cents)

CASH DISTRIBUTION PER SHARE (DECLARED)



— Interim dividend (cents)
— Final dividend (cents)
— Special dividend (cents)

OPERATING HIGHLIGHTS

	2016	2015	Change (%)
Mobile Telecommunications			
Number of mobile customers ('000)			
Postpaid	1,247	1,195	4.4
Prepaid	772	733	5.2
Total	2,019	1,928	4.7
Market share ¹ (%)			
Postpaid	24.7	24.6	–
Prepaid	22.4	21.7	–
Overall	23.8	23.4	–
Singapore mobile penetration rate ¹ (%)	149.2	148.4	–
Average revenue per user (ARPU, S\$ per month)			
Postpaid (excludes Data plan)	58.0	61.7	-6.0
Postpaid (excludes Data plan and adjusted) ²	50.3	54.2	-7.2
Data plan	14.8	17.1	-13.5
Prepaid	12.2	14.7	-17.0
Mobile data as a % of service revenue	54.0	46.3	–
Average monthly churn rate (%)	1.0	1.0	–
Acquisition cost per postpaid customer (S\$)	369	363	1.7
Fixed Services			
Number of fibre customers ('000)	160	128	25.3
ARPU (Fibre, S\$ per month)	45.1	46.7	-3.4

1. Based on IMDA statistics as at November 2016

2. After adjustment for ARPU allocated to handset sales

FINANCIAL HIGHLIGHTS

	2016	2015	Change (%)
Operating revenue (S\$m)	1,060.9	1,157.2	-8.3
Mobile telecommunications	640.0	667.7	-4.2
International call services	61.3	68.7	-10.8
Fixed services	104.2	85.9	21.4
Handset sales	255.4	334.9	-23.7
EBITDA (S\$m)	312.1	341.8	-8.7
Net profit after tax (S\$m)	149.7	178.5	-16.1
Free cash flow (S\$m)	129.6	105.7	22.6
Net assets (S\$m)	403.4	413.2	-2.4
Net debt (S\$m)	390.0	343.8	13.4
Financial ratios			
Net debt/equity (x)	1.0	0.8	–
Net debt/EBITDA (x)	1.2	1.0	–
EBITDA/interest (x)	46.2	69.5	–
ROE (%)	36.7	44.2	–
ROCE (%)	19.9	25.1	–

Note: Figures may not add up due to rounding